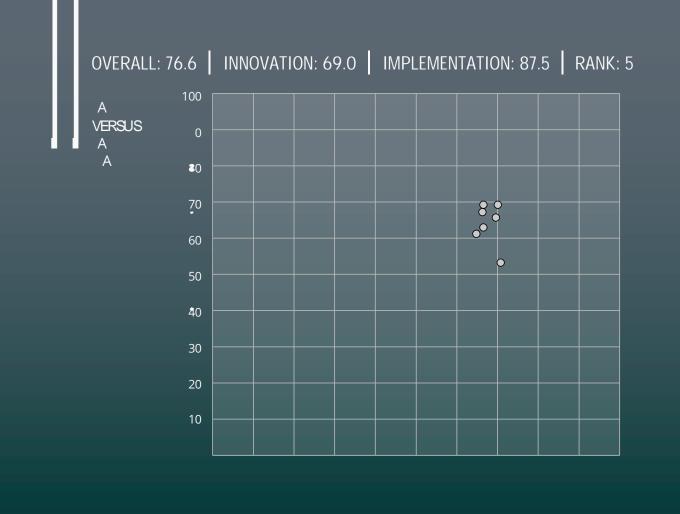
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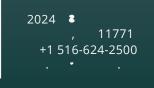


## CRITERIA AND METHODOLOGY

innovation<sup>2</sup> + implementation<sup>2</sup>

## IMPLEMENTATION CRITERIA

Bookings and Customer Base: H ? H		? D	
	?		
Time to Value: H ? C		B? D	
		? D	
	?		
Partnerships: D			()
?D	A -	?	( )
Support for SMEs: H ?			-
Regulatory and Standards Com	npliance: D		
		? D	



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