



CASE STUDY

RALCO INDUSTRIES

Ralco Industries, Inc., is an ISO/TS 16949-certified tier-one and -two automotive supplier specializing in precision welded assemblies, metal stamping, design, tooling, and prototyping. The company serves worldwide OEMs with exhaust, steering, chassis, suspension, seating, and HVAC parts and assemblies.

Industry:
Automotive

Location:
Auburn Hill, MI

Results

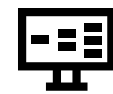


60% reduction in scrap, and the company cut downtime and employee turnover



15% reduction in inventory on hand

20% reduction in premium freight costs—expediting is rare



Reduced training hours by more than 50% due to system's ease of use



Lacking a single system that included MRP, PLC integration, and shipping and receiving, Ralco Industries found that inventory accuracy was a major issue. This inaccuracy led to overstock to ensure there was enough material on hand for jobs. Setups were not consistent, resulting in excessive overtime and expedited shipments. These issues led Ralco Industries to Plex.

Ralco Industries was looking for a system that could improve processes, efficiency, and insight. Operations began to suffer from inaccurate data and a lack of visibility.

“In past years, our inventory accuracy was only about 50 percent,” says Jim Piper, President of Auburn Hill606 TmLang 2B of heg2 g4



We get more advantage from Plex than we could with SAP or a similar system. This is the system of the future. Any company looking to outperform its competition and invest for the future will find its way to Plex.

Jim Piper

President, Ralco Industries

The company noted that Plex could adapt to its unique business strategy and be customized to Ralco requirements. Says Piper, "Every other software company required us to adapt to their software."

An Improved Process

"After switching to Plex, we now cycle inventories.

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Safe and Secure

