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Our consultant team is very seasoned in manufacturing ERP and cloud solutions, allowing us to provide technical knowledge and experience to the project. It fosters long-term relationships with our customers, many of which we still support throughout our eleven year relationship with Plex.

**Charlie Cai**

CEO, Dominion Liquid Technologies

“Historically, different teams within the manufacturing process worked in silos, making information sharing slow, clumsy and error prone. It was extremely difficult for us to get accurate and reliable data on things such as inventory levels and expiration dates.

**What we really needed was a team that could give us real-time information that would make better informed decisions. We knew this was a critical business milestone and we needed help. Charlie Cai**

## Plex, Revolution Group, and DLT partnered for successful deployment

The Plex Manufacturing Cloud was always on Cain’s radar. However, given that DLT was embarking on such a crucial business decision, he engaged Revolution Group. Their role was to evaluate a number of ERP solutions and then to deploy the technology so that the management team gained much greater confidence in their decision-making across all aspects of the business.

“Revolution Group put a number of ERP solutions through their paces, but what I found particularly helpful was that they didn’t just look at the process functionality we required, they understood the kind of light-on-our-feet business we wanted to be, that managing IT was not for us, and that we wanted to avoid huge capital outlay,” commented Cain.

The DLT team was enthusiastic about the real-time, integrated nature of the Plex solution, particularly favoring its traceability, quality and inventory control capabilities. But a visit to PowerPlex, Plex's annual customer conference, and the opportunity to talk to other contract and food and beverage manufacturers, ensured Plex was selected.

## Enjoying the right formula for success

Revolution Group finalized the Plex Manufacturing Cloud deployment in just six months, streamlining operations right across the board. For example, technicians can share data from pre-operational checks, the new quality control process means the quality assurance team can always ensure specifications are met. And from a business perspective, the management team can evaluate downtime, line productivity, and identify different kinds of scrap, in order to see significant margin improvement.

**“Once we have all a day, though it's Plex because, in the end, he's the one who did it for me. It's a data and a decision that we've made.”**

Interdepartment communication has improved tremendously and the system has had a spectacular effect on the efficiency of our production floor,” concluded Cain. “Plex has not only brought our business up to date, it has given our customers an even greater level of security and satisfaction. And that's never a bad thing.”



