

Some manufacturers strive to be the leading vendor for companies in a particular industry. Wisconsin Metal Tech aims to be the go-to CNC machining partner for any company that needs a single-source manufacturer. Based on its ability to source materials, design parts, and build to specifications, the company has attracted clients from industries as diverse as aviation and food service.

"Our customers come to us because we provide excellent customer service and are willing to work with them on lead time,



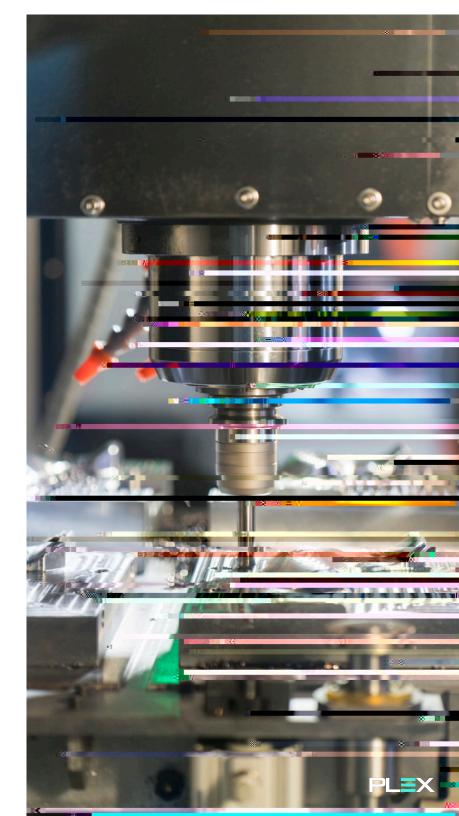
Strong Partnership and Executive Engagement Drive a Successful Go-Live

As Wisconsin Metal Tech began searching for a new solution, the company assembled an internal team of subject matter experts to represent the broad needs of the business. The manufacturer also brought in a consulting partner for advice on the search, and he quickly encouraged Wisconsin Metal Tech to take its operations to the cloud.

"We knew we needed a more robust solution, which would require a more powerful server," says Luft. "But we don't have someone in-house to maintain hardware. It made sense to consider a cloud solution."

Following a Plex Smart Manufacturing Platform demo, Wisconsin Metal Tech's leaders were impressed by its comprehensive approach to managing the plant floor and the business. Plex's integrated document control system, quality capabilities, errorproofing, traceability functionality and overall ease of use beat out other systems the team considered. With its decision now made, Wisconsin Metal Tech turned to Plex partner Control+M to ensure its implementation was a success.

Headquartered in Green Bay, Wisconsin, Control+M focuses on Plex implementations and optimizations. During the seven-month engagement, Control+M provided Wisconsin Metal Tech with implementation services, data conversion services, and training on the Plex platform.



Control+M Solutions, LLC is an award winning Plex partner who focuses solely on Plex with locations in US, Mexico and Canada. Control+M's industry experienced consultants all have a Plex customer background, with an average of 9 years of experience delivering Plex support and training in English, French and Spanish. Plex is their



Plex has also helped Wisconsin Metal Tech boost its product quality. In the past, an operator could run an operation out of sequence or mix up heat numbers during production. Today, the Plex control panel prevents these mistakes by limiting options. In addition, Plex enforces controls around tolerance limits on the company's check sheets.

"If an operator types in a wrong measurement for a part, Plex recognizes it right away and forces a reconciliation," explains Keith Gruber, Manufacturing Manager, Wisconsin Metal Tech. "A lot of these checks and balances were not in place before. And when a mistake is made, it's now much easier to find the root of a problem and document scrapped materials, which is saving us several hours of paperwork per week. Plex also has a feature where we can see how the entire plant is performing in terms of quality, right at our fingertips. That's a huge plus."

The time savings at Wisconsin Metal Tech extend beyond the shop floor. Plex is helping support the company's growth goals without adding administrative headcount. I. e.g., a e.g., a a a company's growth goals without adding administrative headcount. I. e.g., a e

"Areas such as accounts receivable and customer billing are so much more e cient with Plex," says Kristen Lorrigan, Sales Coordinator, Wisconsin Metal Tech. "I'd estimate there's a 40 to 50 percent time savings in accounting—which frees up sta to help out with activities such as quoting, which will help us land new business. If we hadn't switched to Plex, we almost certainly would have had to add another member to our o ce sta by now."

